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Diamond Consultants has created a proprietary tool that helps sophisticated financial advisors through the decision making process when considering a change of firm or model.

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CHESTER, NJ, January 15, 2014 - Diamond Consultants has created a proprietary tool that helps sophisticated financial advisors through the decision making process when considering a change of firm or model. The tool is depicted as an infographic and is called "Strategic Exploration and the Road to Taking Control of Your Professional Destiny." Mindy Diamond, President and CEO of Diamond Consultants, says "this is the actual process that we take advisors through. We find that most financial advisors are overwhelmed by calls from competing firms and multiple third party recruiters. Each person calling them is representing a different opportunity but no one is helping them by providing an objective view of the landscape or asking the right questions. Diamond Consultants' whole process is based on being a completely objective and agnostic resource. We start by gaining an understanding of where an advisor is at, what his business looks like, what his personal and professional goals are and how he wants to live his professional life."

Too often, financial advisors take an un-strategic approach to determining if they want to change firms. They receive unsolicited calls from other firms or recruiters and accept invitations to meet. Often times, after those meetings, we get calls from the advisors saying that they are overwhelmed by the process and ready to throw in the towel. We believe that the reason for this feeling of overwhelm is because the advisors looking into making a change have not been strategic in their approach to getting educated. When an advisor doesn't know what his goals are, then it is impossible to know when he has arrived at the right solution. A solid self-assessment is the most critical first step in the exploration process.

**About Diamond Consultants**

Diamond Consultants was founded in 1997 by Mindy Diamond and since that time, the firm has been synonymous with excellence in recruiting and consulting in the financial services industry. Recognized as the premier search and growth consulting firm for leading advisors, and a nationally recognized authority in the field, Diamond Consultants has helped hundreds of advisors at traditional brokerage and independent firms nationwide find their best business lives.

With unmatched Connectivity, Diamond Consultants works across the entire landscape with traditional brokerage firms, independent brokerages, RIAs and custodians, banks, and Multi-Family Offices. With unrivaled industry knowledge, connectivity and reputation, Diamond Consultants is known as the "go-to" firm for the country's top advisors.

For more information, please visit [www.diamond-consultants.com](http://www.diamond-consultants.com).

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